11	(i)	$(x \pm 2)(x \pm 11)$		2	M1	Or $(x + a)(x + b)$ where $ab = -22$ **or** $a + b = 9$
		Correct answer scores full marks (unless from obvious incorrect working)	$(x - 2)(x + 11)$		A1	
	(ii)		$2, -11$	1	B1ft	**Must** ft from their factors in (i)
						Total 3 marks

12	$4 \times 11\,800$ (= 47 200) or $3 \times 13\,207$ (= 39 621) or 86 821		3	M1	for one correct product or for the sum of the products
	$\frac{"47\,200" + "39\,621"}{7} \left(= \frac{86821}{7}\right)$			M1	for a fully correct method to find the mean for the 7 days
	Correct answer scores full marks (unless from obvious incorrect working)	12 403		A1	cao
					Total 3 marks